The Nature of the Virtues
by ALASDAIR MACINTYRE

One response to the history of Greek and medieval thought about the virtues might well be to suggest that even within that relatively coherent tradition of thought there are just too many different and incompatible conceptions of a virtue for there to be any real unity to the concept or indeed to the history. Homer, Sophocles, Aristotle, the New Testament and medieval thinkers differ from each other in too many ways. They offer us different and incompatible lists of the virtues; they give a different rank order of importance to different virtues; and they have different and incompatible theories of the virtues. If we were to consider later Western writers on the virtues, the list of differences and incompatibilities would be enlarged still further; and if we extended our enquiry to Japanese, say, or American Indian cultures, the differences would become greater still. It would be all too easy to conclude that there are a number of rival and alternative conceptions, but, even within the early Western tradition, no single core conception.

The case for such a conclusion could not be better constructed than by beginning from a consideration of the very different lists of items which different authors in different times and places have included in their catalogues of virtues. Let me recall some of the key features of some of these catalogues—Homer’s, Aristotle’s and the New Testament’s—and then introduce for further comparison Benjamin Franklin and Jane Austen.

The first example is that of Homer. At least some of the items in a Homeric list of the aretai would clearly not be counted by most of us nowadays as virtues at all, physical strength being the most obvious example. To this it might be replied that perhaps we ought not to translate the word arete in Homer by our word ‘virtue,’ but instead by our word ‘excellence’; and perhaps, if we were so to translate it, the apparently surprising difference between Homer and ourselves would at first sight have been removed. For we could allow without any kind of oddity that the possession of physical strength is the possession of an excellence. But in fact we would not have removed, but instead would merely have relocated, the difference between Homer and ourselves. For we would now seem to be saying that Homer’s concept of an arete, an excellence, is one thing and that our concept of a virtue is quite another since a particular quality can be an excellence in Homer’s eyes, but not a virtue in ours and vice versa.

But of course it is not that Homer’s list of virtues differs only from our own; it also notably differs from Aristotle’s. And Aristotle’s of course also differs from our own. For one thing, some Greek virtue-words are not easily translatable into English or rather out of Greek. Moreover consider the importance of friendship as a virtue in Aristotle’s list—how different from us! Or the place of phronesis, the virtue exhibited in excellence of practical judgment—how different from Homer and from us! The mind receives from Aristotle the kind of tribute which the body receives from Homer. But it is not just the case that the difference between Aristotle and Homer lies in the inclusion of some items and the omission of others in their respective catalogues. It turns out also in the way in which those catalogues are ordered, in which items are ranked as relatively central to human excellence and which marginal.

Moreover the relationship of virtues to the social order has changed. For Homer the paradigm of human excellence is the warrior; for Aristotle it is the Athenian gentleman. Indeed according to Aristotle certain virtues are only available to those of great riches and of high social status; there are virtues which are unavailable to the poor man, even if he is a free man. And those virtues are on Aristotle’s view ones central to human life; magnanimity—and once again, any translation of megalopsuchia is unsatisfactory—and munificence are not just virtues, but important virtues within the Aristotelian scheme.

At once it is impossible to delay the remark that the most striking contrast with Aristotle’s catalogues is to be found neither in Homer’s nor in our own, but in the New Testament’s. For the New Testament not only praises virtues of which Aristotle knows nothing—faith, hope and love—and says nothing about virtues such as phronesis which are crucial for Aristotle, but it praises at least one quality as a virtue which Aristotle seems to count as one of the vices relative to magnanimity, namely humility. Moreover, since the New Testament quite clearly sees the rich as destined for the pains of Hell; it is clear that the key virtues cannot be available to them; yet they are available to slaves. And the New Testament of course differs from both Homer and Aristotle not only in the items included in its catalogue, but once again in its rank ordering of the virtues.

Turn now to compare all three lists of virtues considered so far— the Homeric, the Aristotelian, and the New Testa-
ment’s—with two much later lists, one which can be compiled from Jane Austen’s novels and the other which Benjamin Franklin constructed for himself. Two features stand out in Jane Austen’s list. The first is the importance that she allots to the virtue which she calls ‘constancy’. In some ways constancy plays a role in Jane Austen analogous to that of phronesis in Aristotle; it is a virtue the possession of which is a prerequisite for the possession of other virtues. The second is the fact that what Aristotle treats as the virtue of agreeableness (a virtue for which he says there is no name) she treats as only the simulacrum of a genuine virtue—the genuine virtue in question is the one she calls amiability. For the man who practices agreeableness does so from considerations of honour and expediency, according to Aristotle; whereas Jane Austen thought it possible and necessary for the possessor of the virtue to have a certain real affection for people as such. (It matters here that Jane Austen is a Christian.) Remember that Aristotle himself had treated military courage as a simulacrum of true courage. Thus we find here yet another type of disagreement over the virtues; namely, one as to which human qualities are genuine virtues and which mere simulacra.

In Benjamin Franklin’s list we find almost all the types of difference from at least one of the other catalogues we have considered and one more. Franklin includes virtues which are new to our consideration such as cleanliness, silence and industry; he clearly considers the drive to acquire itself a part of virtue, whereas for most ancient Greeks this is the vice of pleonexia; he treats some virtues which earlier ages had considered minor as major; but he also redefines some familiar virtues. In the list of thirteen virtues which Franklin compiled as part of his system of private moral accounting, he elucidates each virtue by citing a maxim, obedience to which is the virtue in question. In the case of chastity the maxim is ‘Rarely use venery but for health or offspring—never to dullness, weakness or the injury of your own or another’s peace or reputation’. This is clearly not what earlier writers had meant by ‘chastity’.

We have therefore accumulated a startling number of differences and incompatibilities in the five stated and implied accounts of the virtues. So the question which I raised at the outset becomes more urgent. If different writers in different times and places, but all within the history of Western culture, include such different sets and types of items in their lists, what grounds have we for supposing that they do indeed aspire to list items of one and the same kind, that there is any shared concept at all? A second kind of consideration reinforces the presumption of a negative answer to this question. It is not just that each of these five writers lists different and differing kinds of items; it is also that each of these lists embodies, is the expression of a different theory.

In the Homeric poems a virtue is a quality the manifestation of which enables someone to do exactly what their well-defined social role requires. The primary role is that of the warrior king and that Homer lists those virtues which he does becomes intelligible at once when we recognize that the key virtues therefore must be those which enable a man to excel in combat and in the games. We cannot identify the Homeric virtues until we have first identified the key social roles in Homeric society and the requirements of each of them. The concept of what anyone filling such-and-such a role ought to do is prior to the concept of a virtue; the latter concept has application only via the former.

On Aristotle’s account matters are very different. Even though some virtues are available only to certain types of people, none the less virtues attach not to men as inhabiting social roles, but to man as such. It is the telos of man as a species which determines what human qualities are virtues. We need to remember however that although Aristotle treats the acquisition and exercise of the virtues as means to an end, the relationship of means to end is internal and not external. I call a means internal to a given end when the end cannot be adequately characterized independently of a characterization of the means. So it is with the virtues and the telos which is the good life for man on Aristotle’s account. The exercise of the virtues is itself a crucial component of the good life for man. This distinction between internal and external means to an end is not drawn by Aristotle himself in the Nicomachean Ethics, as I noticed earlier, but it is an essential distinction to be drawn if we are to understand what Aristotle intended. The distinction is drawn explicitly by Aquinas in the course of his defense of St. Augustine’s definition of a virtue, and it is clear that Aquinas understood that he was maintaining an Aristotelian point of view.

The New Testament’s account of the virtues, even if it differs as much as it does in content from Aristotle’s—Aristotle would certainly not have admired Jesus Christ and he would have been horrified by St. Paul—does have the same logical and conceptual structure as Aristotle’s account. A virtue is, as with Aristotle, a quality the exercise of which leads to the achievement of the human telos. The good for man is of course a supernatural and not only a natural good, but supernatural redeems and completes nature. Moreover the relationship of virtues as means to the end which is human incorporation in the divine kingdom of the age to come is internal and not external, just as it is in Aristotle. It is of course this parallelism which allows Aquinas to synthesize Aristotle and the New Testament. A key feature of
this parallelism is the way in which the concept of the good life for man is prior to the concept of a virtue in just the way in which on the Homeric account the concept of a social role was prior. Once again it is the way in which the former concept is applied which determines how the latter is to be applied. In both cases the concept of a virtue is secondary.

The intent of Jane Austen’s theory of the virtues is of another kind. C.S. Lewis has rightly emphasized how profoundly Christian her moral vision is and Gilbert Ryle has equally rightly emphasized her inheritance from Shaftesbury and from Aristotle. In fact her views combine elements from Homer as well, since she is concerned with social roles in a way that neither the New Testament nor Aristotle are. She is therefore important for the way in which she finds it possible to combine what are at first sight disparate theoretical accounts of the virtues. But for the moment any attempt to assess the significance of Jane Austen’s synthesis must be delayed. Instead we must notice the quite different style of theory articulated in Benjamin Franklin’s account of the virtues.

Franklin’s account, like Aristotle’s, is teleological; but unlike Aristotle’s, it is utilitarian. According to Franklin in his Autobiography the virtues are means to an end, but he envisages the means-end relationship as external rather than internal. The end to which the cultivation of the virtues ministers is happiness, but happiness understood as success, prosperity in Philadelphia and ultimately in heaven. The virtues are to be useful and Franklin’s account continuously stresses utility as a criterion in individual cases: ‘Make no expence but to do good to others or yourself; i.e., waste nothing’, ‘Speak not but what may benefit others or yourself. Avoid trifling conversation’ and, as we have already seen, ‘Rarely use venery but for health or offspring...’ When Franklin was in Paris he was horrified by Parisian architecture: ‘Marble, porcelain and gilt are squandered without utility.’

We thus have at least three very different conceptions of a virtue to confront: a virtue is a quality which enables an individual to discharge his or her social role (Homer); a virtue is a quality which enables an individual to move towards the achievement of the specifically human telos, whether natural or supernatural (Aristotle, the New Testament and Aquinas); a virtue is a quality which has utility in achieving earthly and heavenly success (Franklin). Are we to take these as three rival accounts of the same thing? Or are they instead accounts of three different things? Perhaps the moral structures in archaic Greece, in fourth-century Greece, and in eighteenth-century Pennsylvania were so different from each other that we should treat them as embodying quite different concepts, whose difference is initially disguised from us by the historical accident of an inherited vocabulary which misleads us by linguistic resemblance long after conceptual identity and similarity have failed. Our initial question has come back to us with redoubled force.

Yet although I have dwelt upon the prima facie case for holding that the differences and incompatibilities between different accounts at least suggest that there is no single, central, core conception of the virtues which might make a claim for universal allegiance, I ought also to point out that each of the five moral accounts which I have sketched so summarily does embody just such a claim. It is indeed just this feature of those accounts that makes them of more than sociological or antiquarian interest. Every one of these accounts claims not only theoretical, but also an institutional hegemony. For Odysseus the Cyclopes stand condemned because they lack agriculture, on agora and themis. For Aristotle the barbarians stand condemned because they lack the polis and are therefore incapable of politics. For New Testament Christians there is no salvation outside the apostolic church. And we know that Benjamin Franklin found the virtues more at home in Philadelphia than in Paris and that for Jane Austen the touchstone of the virtues is a certain kind of marriage and indeed a certain kind of naval officer (that is, a certain kind of English naval officer).

Virtue is a matter of passions and actions; and excess and deficiency are errors where passions and actions are concerned, while the mean is praised and achieves success. And praise and success are both outcomes of virtue.

Aristotle, Nicomachean Ethics 1106b 25

The question can therefore now be posed directly; are we or are we not able to disentangle from these rival and various claims a unitary core concept of the virtues of which we can give a more compelling account than any of the other accounts so far? I am going to argue that we can in fact discover such a core concept and that it turns out to provide the tradition of which I have written the history with its conceptual unity. It will indeed enable us to distinguish in a clear way those beliefs about the virtues which genuinely belong to the tradition from those which do not. Unsurprisingly perhaps it is a complex concept, different parts of which derive from different stages in the development of the tradition. Thus the concept itself in some sense embodies the history of which it is the outcome.

One of the features of the concept of a virtue which has emerged with some clarity from the argument so far is that it always requires for its application the acceptance of some prior account of certain features of social and moral life in terms of which it has to be defined and explained. So in the Homeric account the concept of a virtue is secondary to that of a social role, in Aristotle’s account it is secondary to that of the good life for man conceived as the telos of human action and in Franklin’s much later account it is secondary.
to that of *utility*. What is it in the account which I am about to give which provides in a similar way the necessary background against which the concept of a virtue has to be made intelligible? It is in answering this question that the complex, historical, multilayered character of the core concept of virtue becomes clear. For there are no less than three stages in the logical development of the concept which have to be identified in order, if the core conception of a virtue is to be understood, and each of these stages has its own conceptual background. The first stage requires a background account of what I shall call a practice, the second an account of what I have already characterized as the narrative order of a single human life and the third an account a good deal fuller than I have given up to now of what constitutes a moral tradition. Each later stage presupposes the earlier, but not *vice versa*. Each earlier stage is both modified by and reinterpreted in the light of, but also provides an essential constituent of each later stage. The progress in the development of the concept is closely related to, although it does not recapitulate in any straightforward way, the history of the tradition of which it forms the core.

In the Homeric account of the virtues—and in heroic societies more generally—the exercise of a virtue exhibits qualities which are required for sustaining a social role and for exhibiting excellence in some well-marked area of social practice: to excel is to excel at war or in the games, as Achilles does, in sustaining a household, as Penelope does, in giving counsel in the assembly, as Nestor does, in the telling of a tale, as Homer himself does. When Aristotle speaks of excellence in human activity, he sometimes though not always, refers to some well-defined type of human practice: flute-playing, or war, or geometry. I am going to suggest that this notion of a particular type of practice as providing the arena in which the virtues are exhibited and in terms of which they are to receive their primary, if incomplete, definition is crucial to the whole enterprise of identifying a core concept of the virtues. I hasten to add two *caveats* however.

The first is to point out that my argument will not in any way imply that virtues are only exercised in the course of what I am calling practices. The second is to warn that I shall be using the word "practice" in a specially defined way which does not completely agree with current ordinary usage, including my own previous use of that word.

By a "practice" I am going to mean any coherent and complex form of socially established cooperative human activity through which goods internal to that form of activity are realized in the course of trying to achieve those standards of excellence which are appropriate to, and partially definitive of, that form of activity, with the result that human powers to achieve excellence, and human conceptions of the ends and goods involved, are systematically extended. Tic-tac-toe is not an example of a practice in this sense, nor is throwing a football with skill; but the game of football is, and so is chess. Bricklaying is not a practice; architecture is. Planting turnips is not a practice; farming is. So are the enquiries of physics, chemistry and biology, and so is the work of the historian, and so are painting and music. In the ancient and medieval worlds the creation and sustaining of human communities—of households, cities, nations—is generally taken to be a practice in the sense in which I have defined it. Thus the range of practices is wide: arts, sciences, games, politics in the Aristotelian sense, the making and sustaining of family life, all fall under the concept. But the question of the precise range of practices is not at this stage of the first importance. Instead let me explain some of the key terms involved in my definition, beginning with the notion of goods internal to a practice.

Consider the examples of a highly intelligent seven-year-old child whom I wish to teach to play chess, although the child has no particular desire to learn the game. The child does however have a very strong desire for candy and little chance of obtaining it. I therefore tell the child that if the child will play chess with me once a week I will give the child 50¢ worth of candy; moreover I tell the child that I will always play in such a way that it will be difficult, but not impossible, for the child to win and that, if the child wins, the child will receive an extra 50¢ worth of candy. Thus motivated the child plays and plays to win. Notice however that, so long as it is the candy alone which provides the child with a good reason for playing chess, the child has no reason not to cheat and every reason to cheat, provided he or she can do so successfully. But, so we may hope, there will come a time when the child will find in those goods specific to chess, in the achievement of a certain highly particular kind of analytical skill, strategic imagination and competitive intensity, a new set of reasons, reasons now not just for winning on a particular occasion, but for trying to excel in whatever way the game of chess demands. Now if the child cheats, he or she will be defeating not me, but himself or herself.

There are thus two kinds of goods possibly to be gained by playing chess. On the one hand there are those goods externally and contingently attached to chess-playing and to other practices by the accidents of social circumstance—in the case of the imaginary child candy, in the case of real adults such goods as prestige, status and money. There are always alternative ways for achieving such goods, and their achievement is never to be had only by engaging in some particular kind of practice. On the other hand there are the goods internal to the practice of chess which cannot be had in any way but by playing chess or some other game of that specific kind. We call them internal for two reasons: first, as I have already suggested, because we can only specify them in terms of chess or some other game of that specific kind and by means of examples from such games (otherwise the meagerness of our vocabulary for speaking of such goods forces us into such devices as my own resort to writing of "a certain highly particular kind of"); and secondly because they can only be identified and recognized by the experi-
ence of participating in the practice in question. Those who lack the relevant experience are incompetent thereby as judges of internal goods.

Wherever there is jealousy and factious ambition, there is confusion and every evil deed. The wisdom from above is first pure and then peace-making, intent on equity and open to reason, full of mercy and fruitful in good consequences, not quibbling and not hypocritical. The fruit of justice is planted peacefully by peacemakers.

New Testament, Epistle of St. James, 3,16-18

This is clearly the case with all the major examples of practices: consider for example—even if briefly and inadequately—the practice of portrait painting as it developed in Western Europe from the late middle ages to the eighteenth century. The successful portrait painter is able to achieve many goods which are in the sense just defined external to the practice of portrait painting—fame, wealth, social status, even a measure of power and influence at courts upon occasion. But those external goods are not to be confused with the goods which are internal to the practice. The internal goods are those which result from an extended attempt to show how Wittgenstein’s dictum ‘The human body is the best picture of the human soul’ (Investigations, p. 178e) might be able to become true by teaching us ‘to regard...the picture on our wall as the object itself (the men, landscape and so on) depicted there’ (p. 205e) in a quite new way. What is misleading about Wittgenstein’s dictum as it stands is its neglect of the truth in George Orwell’s thesis ‘At 50 everyone has the face he deserves’. What painters from Giotto to Rembrandt learnt to show was how the face at any age may be revealed as the face that the subject of a portrait deserves.

Originally in medieval paintings of the saints the face was an icon; the question of a resemblance between the depicted face of Christ or St. Peter and the face that Jesus or Peter actually possessed at some particular age did not even arise. The antithesis to this iconography was the relative naturalism of certain fifteenth-century Flemish and German painting. The heavy eyelids, the coifed hair, the lines around the mouth undeniably represent some particular woman, either actual or envisaged. Resemblance has usurped the iconic relationship. But with Rembrandt there is, so to speak, synthesis: the naturalistic portrait is now rendered as an icon, but an icon of a new and hitherto inconceivable kind. Similarly in a very different kind of sequence mythological faces in a certain kind of seventeenth-century French painting become aristocratic faces in the eighteenth century. Within each of these sequences at least two different kinds of good internal to the painting of human faces and bodies are achieved.

There is first of all the excellence of the products, both the excellence in performance by the painters and that of each portrait itself. This excellence—the very verb ‘excel’ suggests it—has to be understood historically. The sequences of development find their point and purpose in a progress towards and beyond a variety of types and modes of excellence. There are of course sequences of decline as well as of progress, and progress is rarely to be understood as straightforwardly linear. But it is in participation in the attempts to sustain progress and to respond creatively to moments that the second kind of good internal to the practices of portrait painting is to be found. For what the artist discovers within the pursuit of excellence in portrait painting—and what is true of portrait painting is true of the practice of the fine arts in general—is the good of a certain kind of life. That life may not constitute the whole of life for someone who is a painter by a very long way or it may at least for a period, Gaugin-like, absorb him or her at the expense of almost everything else. But it is the painter’s living out of a greater or lesser part of his or her life as a painter that is the second kind of good internal to painting. And judgment upon these goods requires at the least the kind of competence that is only to be acquired either as a painter or as someone willing to learn systematically what the painter has to teach.

A practice involves standards of excellence and obedience to rules as well as the achievement of goods. To enter into a practice is to accept the authority of those standards and the inadequacy of my own performance as judged by them. It is to subject my own attitudes, choices, preferences and tastes to the standards which currently and partially define the practice. Practices of course, as I have just noticed, have a history; games, sciences and arts all have histories. Thus the standards are not themselves immune from criticism, but none the less we cannot be initiated into a practice without accepting the authority of the best standards realized so far. If, on starting to listen to music, I do not accept my own incapacity to judge correctly, I will never learn to hear, let alone to appreciate, Bartok’s last quartets. If, on starting to play baseball, I do not accept that others know better than I when to throw a fast ball and when not, I will never learn to appreciate good pitching let alone to pitch. In the realm of practices the authority of both goods and standards operates in such a way as to rule out all subjectivist and emotivist analyses of judgment. De gustibus est disputandum.

We are now in a position to notice an important difference between what I have called internal and what I have called external goods. It is characteristic of what I have called external goods that when achieved they are always some individual’s property and possession. Moreover characteristically they are such that the more someone has of them, the less there is for other people. This is sometimes necessarily the case, as with power and fame, and some-
times the case by reason of contingent circumstances as with money. External goods are therefore characteristically objects of competition in which there must be losers as well as winners. Internal goods are indeed the outcome of competition to excel, but it is characteristic of them that their achievement is a good for the whole community who participate in the practice. So when Turner transformed the seascape in painting or W.G. Grace advanced the art of batting in cricket in a quite new way their achievement enriched the whole relevant community.

...it was my design to explain and enforce this doctrine: That vicious actions are not hurtful because they are forbidden, but forbidden because they are hurtful, the nature of man alone considered; that it was therefore everyone’s interest to be virtuous who wished to be happy even in this world. ...no qualities are so likely to make a poor man’s fortune as those of probity and integrity.

Benjamin Franklin, Autobiography

But what does all or any of this have to do with the concept of virtues? It turns out that we are now in a position to formulate a first, even if partial and tentative definition of a virtue: A virtue is an acquired human quality the possession and exercise of which tends to enable us to achieve those goods which are internal to practices and the lack of which effectively prevents us from achieving any such goods. Later this definition will need amplification and amendment. But as a first approximation to an adequate definition it already illuminates the place of the virtues in human life. For it is not difficult to show for a whole range of key virtues that without them the goods internal to practices are barred to us, but in a very particular way.

It belongs to the concept of a practice as I have outlined—and as we are all familiar with it already in our actual lives, whether we are painters or physicists or quarterbacks or indeed just lovers of good painting or first-rate experiments or a well-thrown pass—that its goods can only be achieved by subordinating ourselves to the best standard so far achieved, and that entails subordinating ourselves within the practice in our relationship to other practitioners. We have to learn to recognize what is due to whom; we have to be prepared to take whatever self-endangering risks are demanded along the way; and we have to listen carefully to what we are told about our own inadequacies and to reply with the same carefulness for the facts. In other words we have to accept as necessary components of any practice with internal goods and standards of excellence the virtues of justice, courage and honesty. For not to accept these, to be willing to cheat as our imagined child was willing to cheat in his or her early days at chess, so far bars us from achieving the standards of excellence or the goods internal to the practice that it renders the practice pointless except as a device for achieving external goods.

We can put the same point in another way. Every practice requires a certain kind of relationship between those who participate in it. Now the virtues are those goods by reference to which, whether we like it or not, we define our relationships to those other people with whom we share the kind of purposes and standards which inform practices. Consider an example of how reference to the virtues has to be made in certain kinds of human relationship.

A, B, C, and D are friends in that sense of friendship which Aristotle takes to be primary: they share in the pursuit of certain goods. In my terms they share in a practice. D dies in obscure circumstances, A discovers how D died and tells the truth about it to B while lying to C. C discovers the lie. What A cannot then intelligibly claim is that he stands in the same relationship of friendship to both B and C. By telling the truth to one and lying to the other he has partially defined a difference in the relationship. Of course it is open to A to explain this difference in a number of ways; perhaps he was trying to spare C pain or perhaps he is simply cheating C. But some difference in the relationship now exists as a result of the lie. For their allegiance in the pursuit of common goods has been put in question.

Just as, so long as we share the standards and purposes characteristic of practices, we define our relationships to each other, whether we acknowledge it or not, by reference to standards of truthfulness and trust, so we define them too by reference to standards of justice and courage. If A, a professor, gives B and C the grades that their papers deserve, but grades D because he is attracted by D’s blue eyes or is repelled by D’s dandruff, he has defined his relationship to D differently from his relationship to the other members of the class, whether he wishes it or not. Justice requires that we treat others in respect of merit or desert according to uniform and impersonal standards; to depart from the standards of justice in some particular instance defines our relationship with the relevant person as in some way special or distinctive.

The case with courage is a little different. We hold courage to be a virtue because the care and concern for individuals, communities and causes which are so crucial to so much in practices require the existence of such a virtue. If someone says that he cares for some individual, community or cause, but is unwilling to risk harm or danger on his, her or its own behalf, he puts in question the genuineness of his care and concern. Courage, the capacity to risk harm or danger to oneself, has its role in human life because of this connection with care and concern. This is not to say that a man cannot genuinely care and also be a coward. It is in part to say that a man who genuinely cares and has not the capacity for risking harm or danger has to define himself, both to himself and to others, as a coward.
I take it then that from the standpoint of those types of relationship without which practices cannot be sustained truthfulness, justice and courage—and perhaps some others—are genuine excellences, are virtues in the light of which we have to characterize ourselves and others, whatever our private moral standpoint or our society's particular codes may be. For this recognition that we cannot escape the definition of our relationships in terms of such goods is perfectly compatible with the acknowledgment that different societies have and have had different codes of truthfulness, justice and courage. Lutheran pietists brought up their children to believe that one ought to tell the truth to everybody at all times, whatever the circumstances or consequences, and Kant was one of their children. Traditional Bantu parents brought up their children not to tell the truth to unknown strangers, since they believed that this could render the family vulnerable to witchcraft. In our culture many of us have been brought up not to tell the truth to elderly great-aunts who invite us to admire their new hats. But each of these codes embodies an acknowledgment of the virtue of truthfulness. So it is also with varying codes of justice and of courage.

That disgrace should in a just measure attend
his share of the offence, is, we know, not one
of the barriers which society gives to virtue
but we may fairly consider a man of sense,
like Henry Crawford, to be providing for him-
self no small portion of vexation and regret in
having so requisite hospitality, so injured fam-
ily peace, and so lost the woman whom he
had rationally as well as passionately loved.

Jane Austen, Mansfield Park, ch.48.

Practices then might flourish in societies with very different codes; what they could not do is flourish in societies in which the virtues were not valued, although institutions and technical skills serving unified purposes might well continue to flourish. (I shall have more to say about the contrast between institutions and technical skills mobilized for a unified end, on the one hand, and practices on the other, in a moment.) For the kind of cooperation, the kind of recognition of authority and of achievement, the kind of respect for standards and the kind of risk-taking which are characteristically involved in practices demand for example fairness in judging oneself and others—the kind of fairness absent in my example of the professor, a ruthless truthfulness without which fairness cannot find application—the kind of truthfulness absent in my example of A, B, C and D—and willingness to trust the judgments of those whose achievement in the practice gives them an authority to judge which presupposes fairness and truthfulness in those judgments, and from time to time the taking of self-endangering, reputation-endangering and even achievement-endangering risks. It is no part of my thesis that great violinists cannot be vicious or great chess-players mean-spirited. Where the virtues are required, the vices also may flourish. It is just that the vicious and mean-spirited necessarily rely on the virtues of others for the practices in which they engage to flourish and also deny themselves the experience of achieving those internal goods which may reward even not very good chess players and violinists.

To situate the virtues any further within practices it is necessary now to clarify a little further the nature of a practice by drawing two important contrasts. The discussion so far I hope makes it clear that a practice, in the sense intended, is never just a set of technical skills, even when directed towards some unified purpose and even if the exercise of those skills can on occasion be valued or enjoyed for their own sake. What is distinctive of a practice is in part the way in which conceptions of the relevant goods and ends which the technical skills serve—and every practice does require the exercise of technical skills—are transformed and enriched by these extensions of human powers and by that regard for its own internal goods which are partially definitive of each particular practice or type of practice. Practices never have a goal or goals fixed for all time—painting has no such goal nor has physics—but the goals themselves are transmuted by the history of the activity. It turns out not to be accidental that every practice has its own history and a history which is more and other than that of the improvement of the relevant technical skills. This historical dimension is crucial in relation to the virtues.

To enter into a practice is to enter into a relationship not only with its contemporary practitioners, but also with those who have preceded us in the practice, particularly those whose achievements extended the reach of the practice to its present point. It is thus the achievement, and a fortiori the authority, of a tradition which I then confront and from which I have to learn. And for this learning and the relationship to the past which it embodies the virtues of justice, courage and truthfulness are prerequisite in precisely the same way and for precisely the same reasons as they are in sustaining present relationships within practices.

It is not only of course with sets of technical skills that practices ought to be contrasted. Practices must not be confused with institutions. Chess, physics and medicine are practices; chess clubs, laboratories, universities and hospitals are institutions. Institutions are characteristically and necessarily concerned with what I have called external goods. They are involved in acquiring money and other material goods; they are structured in terms of power and status, and they distribute money, power and status as rewards. Nor could they do otherwise if they are to sustain not only themselves, but also the practices of which they are
the bearers. For no practices can survive for any length of
time unsustained by institutions. Indeed so intimate is the
relationship of practices to institutions—and consequently
of the goods external to the goods internal to the practices in
question—that institutions and practices characteristically
form a single causal order in which the ideals and the crea-
tivity of the practice are always vulnerable to the acquisi-
tiveness of the institution, in which the cooperative care for
common goods of the practice is always vulnerable to the
competitiveness of the institution. In this context the essen-
tial function of the virtues is clear. Without them, without
justice, courage and truthfulness, practices could not resist
the corrupting power of institutions.

Yet if institutions do have corrupting power, the making
and sustaining of forms of human community—and there-
fore of institutions—itself has all the characteristics of a
practice, and moreover of a practice which stands in a pe-
culiarly close relationship to the exercise of the virtues in
two important ways. The exercise of the virtues is itself
apt to require a highly determinate attitude to social and politi-
cal issues; and it is always within some particular commu-
nity with its own specific institutional forms that we learn or
fail to learn to exercise the virtues. There is of course a
crucial difference between the way in which the relationship
between moral character and political community is en-
visaged from the standpoint of liberal individualist modern-
ity and the way in which that relationship was envisaged
from the standpoint of the type of ancient and medieval
tradition of the virtues which I have sketched. For lib-
eral individualism a community is simply an arena in which in-
dividuals each pursue their own self-chosen conception of
the good life, and political institutions exist to provide that
degree of order which makes such self-determined activity
possible. Government and law are, or ought to be, neutral
between rival conceptions of the good life for man, and
hence, although it is the task of government to promote law-
abidingness, it is on the liberal view no part of its legitimate
function to inculcate any one moral outlook.

By contrast, on the particular ancient and medieval view
which I have sketched political community not only re-
quires the exercise of the virtues for its own sustenance, but
it is one of the tasks of government to make its citizens
virtuous, just as it is one of the tasks of parental authority to
make children grow up so as to be virtuous adults. The
classical statement of this analogy is by Socrates in the
_Crito_. It does not of course follow from an acceptance of
the Socratic view of political community and political
authority that we ought to assign to the modern state the
moral function which Socrates assigned to the city and its
laws. Indeed the power of the liberal individualist stand-
point partly derives from the evident fact that the modern
state is indeed totally unfitted to act as moral educator of
any community. But the history of how the modern state
emerged is of course itself a moral history. If my account of
the complex relationship of virtues to practices and to insti-
tutions is correct, it follows that we shall be unable to write
a true history of practices and institutions unless that history
is also one of the virtues and vices. For the ability of a
practice to retain its integrity will depend on the way in
which the virtues can be and are exercised in sustaining the
institutional forms which are the social bearers of the prac-
tice. The integrity of a practice causally requires the exer-
cise of the virtues by at least some of the individuals who
embody it in their activities; and conversely the corruption
of institutions is always in part at least an effect of the vices.

The virtues are of course themselves in turn fostered by
certain types of social institution and endangered by others.
Thomas Jefferson thought that only in a society of small
farmers could the virtues flourish; and Adam Ferguson with
a good deal more sophistication saw the institutions of mod-
ern commercial society as endangering at least some tradi-
tional virtues. It is Ferguson's type of sociology which is
the empirical counterpart of the conceptual account of the
virtues which I have given, a sociology which aspires to lay
bare the empirical, causal connection between virtues, prac-
tices and institutions. For this kind of conceptual account
has strong empirical implications; it provides an explana-
tory scheme which can be tested in particular cases. More-
ever my thesis has empirical content in another way; it does
entail that without the virtues there could be a recognition
only of what I have called external goods and not at all of
internal goods in the context of practices. And in any soci-
ety which recognized only external goods competitiveness
would be the dominant and even exclusive feature. We
have a brilliant portrait of such a society in Hobbes's ac-
count of the state of nature; and Professor Turnbull's report
of the fate of the Ik suggests that social reality does in the
most horrifying way confirm both my thesis and Hobbes's.

Virtues then stand in a different relationship to external
and to internal goods. The possession of the virtues—and
not only of their semblance and simulacra—are necessary to
achieve the latter; yet the possession of the virtues may per-
fectly well hinder us in achieving external goods. I need to
emphasize at this point that external goods genuinely are
goods. Not only are they characteristic objects of human
desire, whose allocation is what gives point to the virtues
of justice and of geometry, but no one can despise them al-
together without a certain hypocrisy. Yet notoriously the
cultivation of truthfulness, justice and courage will often,
the world being what it contingently is, bar us from being
rich or famous or powerful. Thus although we may hope
that we can not only achieve the standards of excellence and
the internal goods of certain practices by possessing the vir-
tues and become rich, famous and powerful, the virtues are
always a potential stumbling block to this comfortable am-
bition. We should therefore expect that, if in a particular
society the pursuit of external goods were to become domi-
nant, the concept of the virtues might suffer first attrition
and then perhaps something near total effacement, although
simulacra might abound.